

# MEMORANDUM

Dated: 12<sup>th</sup> January 2017

Ref: TG/Incentive Trips\_2017

To: All Tone Excel and Tone Plus Members,

Subject:

B-G-1, Jalan 3/149E,  
 Taman Sri Endah,  
 Bangunan  
 Endah Promenade,  
 Bandar Baru  
 Sri Petaling, 57000.  
 Sri Petaling,  
 Kuala Lumpur.

Tel.:  
 +603 9054 3809

Fax:  
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Email:  
[hq.care@tonegroup.net](mailto:hq.care@tonegroup.net)

Website:  
[www.tonegroup.net](http://www.tonegroup.net)

## INCENTIVE TRIPS TO A EUROPEAN & SOUTH EAST ASIAN (SEA) DESTINATION 2017

For the Tone Group Members Incentive Trips for 2017, the Management has identified 2 regions for travel - Europe and South East Asia.

The specific countries will be determined in due course.

In order to give more Members, including new Members, an opportunity to qualify, the Management has determined the following criteria :-

### EUROPE

**Qualification by Level :-**

**BRANCH – TE**

**PREMIUM BRANCH / BRANCH – TP**

Cumulative Card Purchase	- 2,500 pcs
Personal Direct Activation	- 70 x new members

Upon achieving the above, the Branch Owner is entitled to receive :

**1 x Ticket + Allowance of RM 2,200.**

**SERVICE CENTER – TE**

**PREMIUM SERVICE CENTER – TP**

Cumulative Card Purchase	- 2,300 pcs
Personal Direct Activation	- 150 x new members

Upon achieving the above, the Center Owner is entitled to receive :

**1 x Ticket + Allowance of RM 2,000.**

***REMINDER:***

*Please update your membership particulars for listing and records purposes. Failure to do so will result in your contact details not being listed in our official communications.*

***PERINGATAN:***

*Sila kemaskini butiran keahlian anda untuk tujuan penyenaraian dan rekod. Kegagalan berbuat demikian akan menyebabkan anda tidak akan menerima sebarang komunikasi rasmi dari HQ.*



**TONE EXCEL INTERNATIONAL SDN BHD**  
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 GST: 0014 1350 5024



**TONE PLUS SDN BHD**

GST: 0009 1185 9712



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### **JUNIOR CENTER – TE**

### **SERVICE CENTER – TP**

- Cumulative Card Purchase - 1,600 pcs
- Personal Direct Activation - 300 x new members

Upon achieving the above, the Centre Owner is entitled to receive :

**1 x Ticket + Allowance of RM 1,000.**

### **NORMAL MEMBER**

- Cumulative Card Purchase - Nil
- Personal Direct Activation - 600 x new members

Upon achieving the above, the Normal Member is entitled to receive :

**1 x Ticket + Allowance of RM 1,000.**

## **SOUTH EAST ASIA**

### **Qualification by Level :-**

### **BRANCH – TE**

### **PREMIUM BRANCH / BRANCH – TP**

- Cumulative Card Purchase - 1,250 pcs
- Personal Direct Activation - 35 x new members

Upon achieving the above, the Branch Owner is entitled to receive :

**1 x Ticket + Allowance of RM 1,100.**

### **SERVICE CENTER – TE**

### **PREMIUM SERVICE CENTER – TP**

- Cumulative Card Purchase - 1,150 pcs
- Personal Direct Activation - 75 x new members

Upon achieving the above, the Center Owner is entitled to receive :

**1 x Ticket + Allowance of RM 1,000.**

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### **PERINGATAN:**

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### **JUNIOR CENTER – TE** **SERVICE CENTER – TP**

- |                            |                     |
|----------------------------|---------------------|
| Cumulative Card Purchase   | - 800 pcs           |
| Personal Direct Activation | - 150 x new members |

Upon achieving the above, the Centre Owner is entitled to receive :

**1 x Ticket + Allowance of RM 500.**

### **NORMAL MEMBER**

- |                            |                     |
|----------------------------|---------------------|
| Cumulative Card Purchase   | - Nil               |
| Personal Direct Activation | - 300 x new members |

Upon achieving the above, the Member is entitled to receive :

**1 x Ticket + Allowance of RM 500.**

### **Other Terms & Conditions :-**

1. Running period for the above is from 1<sup>st</sup> November 2016 - 31<sup>st</sup> of July 2017.
2. Calculation of SIM Cards purchased and Personal Direct Activation is cumulative during the Running Period and is retroactive to 1<sup>st</sup> November 2016.  
 All purchases must be accompanied by proof of purchase from either Tone Group HQ or authorised Branch which includes the serial range of the SIM cards.
3. SIM serial range cannot be re-used to claim tickets i.e. if a Branch purchases 2,500 SIM cards and if part of or all of the SIM cards in that range are sold to another member and subsequently used by that member to claim a ticket, the same SIM serial range can no longer be re-used by the Branch to claim a ticket.
4. Personal Direct Activation is defined and calculated as an activation performed by the Member itself and not by their Group.

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#### **PERINGATAN:**

Sila kemaskini butiran keahlian anda untuk tujuan penyenaraian dan rekod. Kegagalan berbuat demikian akan menyebabkan anda tidak akan menerima sebarang komunikasi rasmi dari HQ.



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5. This Incentive Trip campaign is open to all Registered and Active Tone Excel & Tone Plus members Member Only, regardless of nationality or race.
6. Tickets and Cash Allowance entitlements are not transferrable to non-members. Tickets earned are not exchangeable for Cash but can be transferred downline to only Members within your Direct network and is subject to Company approval. Allowance can transferred and will be paid subject according to the recipient members status. Transfer of tickets to upline are not allowed.
7. 1 x Europe Ticket is exchangeable for 2 x SEA Ticket.  
 Should you wish to exchange your tickets, you are required to inform HQ in writing @ [hq.care@tonegroup.net](mailto:hq.care@tonegroup.net) no later than 31<sup>st</sup> July 2017.  
 Any requests thereafter will not be entertained and tickets will be forefeited.
8. Branches, Service & Junior Centers are entitled to additional tickets after achieving the 1<sup>st</sup> ticket, by purchasing additional 2,500 SIM cards regardless of level: e.g.  
 Service Center:  
 1<sup>st</sup> ticket – achieved by purchasing 2,300 cards + 150 x Personal Direct Activation  
 2<sup>nd</sup> ticket – 2,500 cards  
 The Personal Direct Activation is your licence to qualify for a ticket followed by the purchase of SIM cards.
9. As the Trips are open to qualifying Members only, should a member wish to bring along their family members, it is chargeable and is subject to the approval of the Company. Members are required to write in with their request and provide full details and particulars of the individuals travelling and the nature of their relationship.
10. The Management reserves the right to change the destinations at a later date should the reason arise, for unforeseen circumstances and without prior notice.

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Sila kemaskini butiran keahlian anda untuk tujuan penyenaraian dan rekod. Kegagalan berbuat demikian akan menyebabkan anda tidak akan menerima sebarang komunikasi rasmi dari HQ.

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11. All Members eligible for travel must submit their travel documents by the date stipulated. Non-compliance will result in forfeiture of the tickets.
12. In the event a qualifying member confirms attendance for the trip but does not show up on the departure date, their allowance will be forfeited.
13. All other normal Terms and Conditions apply and The Management reserves the right to change the Terms & Conditions of the Incentive Trip without prior notice.
14. The Management's decision is Final and no appeal will be entertained.

We wish you all the very best and trust that you will continuously strive to develop the WOW Referral Program to enable all members in achieving financial freedom.

Yours Sincerely,

.....  
Umapathi Sundram  
General Manager

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# MEMORANDUM

Tarikh: **12<sup>hb</sup> Januari 2017**

Ref: TG/Insetif Trip\_2017

Kepada: Semua Ahli Tone Excel dan Tone Plus

Perkara:

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## **DESTINASI INSENTIF TRIP KE EROPAH & SOUTH EAST ASIAN (SEA)**

### **2017**

Untuk Tone Group Insentif Trip 2017 , pihak pengurusan telah mengenal pasti 2 tempat perjalanan- Eropah dan South East Asia.

Penetapan negara akan ditentukan dalam masa terdekat.

Dalam memberi lebih ahli, termasuk ahli baru, peluang untuk layak, pihak pengurusan telah menentukan kriteria berikut:-

### **EROPAH**

**Kelayakan melalui Level :-**

**BRANCH – TE**

**PREMIUM BRANCH / BRANCH – TP**

Pembelian SIM kad terkumpul - 2,500 keping  
 Pengaktifan Peribadi - 70 x ahli baru

Setelah mencapai kriteria diatas, Branch tersebut layak untuk menerima:

**1 x Tiket + Elaun RM 2,200.**

**SERVICE CENTER – TE**

**PREMIUM SERVICE CENTER – TP**

Pembelian SIM kad terkumpul - 2,300 keping  
 Pengaktifan Peribadi - 150 x ahli baru

Setelah mencapai kriteria diatas, Service Centre tersebut layak untuk menerima:

**1 x Tiket + Elaun RM 2,000.**

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### JUNIOR CENTER – TE SERVICE CENTER – TP

Pembelian SIM kad terkumpul - 1,600 keping  
 Pengaktifan Peribadi - 300 x ahli baru

Setelah mencapai kriteria diatas, Junior Centre/Service Centre tersebut layak untuk menerima

**1 x Tiket + Elaun RM 1,000.**

### NORMAL MEMBER

Pembelian SIM kad terkumpul - Nil  
 Pengaktifan Peribadi - 600 x ahli baru

Setelah mencapai kriteria diatas, ahli tersebut layak untuk menerima :

**1 x Tiket + Elaun RM 1,000.**

## SOUTH EAST ASIA

Kelayakan melalui level :-

### BRANCH – TE PREMIUM BRANCH / BRANCH – TP

Pembelian SIM kad terkumpul - 1,250 keping  
 Pengaktifan Peribadi - 35 x ahli baru

Setelah mencapai kriteria diatas, Branch tersebut layak untuk menerima:

**1 x Tiket + Elaun RM 1,100.**

### SERVICE CENTER – TE PREMIUM SERVICE CENTER – TP

Pembelian SIM kad terkumpul - 1,150 keping  
 Pengaktifan Peribadi - 75 x ahli baru

Setelah mencapai kriteria diatas, Service Centre tersebut layak untuk menerima:

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### JUNIOR CENTER – TE SERVICE CENTER – TP

Pembelian SIM kad terkumpul - 800 keping  
 Pengaktifan Peribadi - 150 x ahli baru

Setelah mencapai kriteria diatas, Junior Centre/Service Centre tersebut layak untuk menerima:

**1 x Tiket + Elaun RM 500.**

### NORMAL MEMBER

Pembelian SIM kad terkumpul - Nil  
 Pengaktifan Peribadi - 300 x ahli baru

Setelah mencapai kriteria diatas, ahli tersebut layak untuk menerima:

**1 x Tiket + Elaun RM 500.**

### **Terma & Syarat lain :-**

1. Tempoh kempen di atas dari 1hb November 2016 – 31hb Julai 2017.
2. Pengiraan pembelian SIM kad dan Pengaktifan peribadi adalah terkumpul sepanjang tempoh kempen dan adalah retroaktif kepada 1hb November 2016. Semua pembelian wajib dikepulkan bersama bukti pembelian samada dari TONE Group HQ atau authorised Branch yang mana termasuk nombor siri SIM kad.
3. SIM Serial tidak boleh diguna semula untuk menuntut tiket. i.e. jika Branch membeli 2,500 SIM kad dan jika sebahagian atau semua SIM kad dalam susunan tersebut dijual kepada ahli lain dan seterusnya digunakan ahli tersebut menuntut tiket, SIM serial tersebut tidak boleh digunakan semula oleh Branch tersebut untuk menuntut tiket.
4. Pengaktifan peribadi didefinisikan dan dikira sebagai pengaktifan yang dibuat oleh ahli tersebut dan bukan dari kumpulan beliau.
5. Kempen Insentif Trip terbuka kepada semula ahli Tone Excel dan Tone Plus yang berdaftar dan aktif sahaja, tanpa mengira kewarganegaraan dan bangsa.
6. Tiket dan kelayakan elaun tidak boleh dipindah milik kepada bukan ahli. Tiket yang diperolehi tidak boleh ditukar kepada wang tunai tetapi boleh dipindah milik kepada downline yang ahli sahaja dikalangan rangkaian terus

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anda tertakluk kepada kelulusan syarikat. Elaun boleh dipindah milik dan akan dibayar tertakluk kepada status ahli penerima. Pemindahan tiket kepada penaja tidak dibenarkan.

7. 1 x Tiket Eropah boleh ditukar kepada 2 x SEA tiket.

Sekiranya anda ingin menukar tiket, anda perlu untuk memberitahu HQ melalui emel @ [hq.care@tonegroup.net](mailto:hq.care@tonegroup.net) tidak lebih dari 31hb Julai 2017. Sebarang permohonan selepas tarikh itu, tidak akan dilayan dan tiket akan terhapus.

8. Branches, Service & Junior Centers layak untuk tiket tambahan setelah mencapai tiket pertama, dengan membeli tambahan SIM kad sebanyak 2,500 SIM tanpa mengira level: e.g.

Service Center:

Tiket Pertama— Dicapai melalui pembelian 2,300 SIM kad + 150 x Pengaktifan peribadi

Tiket Kedua— 2,500 SIM kad

Pengaktifan peribadi adalah lesen layak untuk tiket diikuti dengan pembelian SIM kad.

9. Trip adalah terbuka untuk ahli yang layak sahaja, sekiranya ahli ingin membawa ahli keluarga mereka, akan dikenakan caj dan bergantung kepada kelulusan syarikat. Ahli diminta untuk menulis permohonan mereka dan memberikan maklumat yang lengkap dan butiran untuk setiap individu dan perhubungan mereka.

10. Pihak pengurusan berhak untuk menukar destinasi kemudiannya dengan sebab yang timbul sebagai keadaan yang tidak diduga tanpa sebarang notis.

11. Semua ahli yang layak untuk perjalanan perlu menghantar dokumen perjalanan mereka pada tarikh yang telah ditetapkan. Sekiranya tidak mengikut syarat yang ditetapkan, tiket akan terhapus.

12. Sekiranya ahli yang layak telah mengesahkan kehadiran untuk perjalanan tetapi tidak hadir pada tarikh berlepas, maka elaun mereka akan terhapus.

13. Semua terma dan syarat biasa dikenakan dan syarikat berhak untuk menukar terma dan syarat Insentif trip tanpa sebarang notis.

14. Keputusan syarikat adalah muktamad dan sebarang rayuan tidak akan dilayan.

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Kami mengucapkan selamat maju jaya dan yakin dalam penglibatan berterusan anda dalam program rujukan WOW untuk meraih kebebasan Kewangan anda.

Terima Kasih

Yang Benar,

.....  
Umapathi Sundram  
Pengurus Besar

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